

GRIMB (FUNFITNESS)

1 club operated · DISTRE · company founded 2014-09-01

1 club

Distre
opened 2014–2014

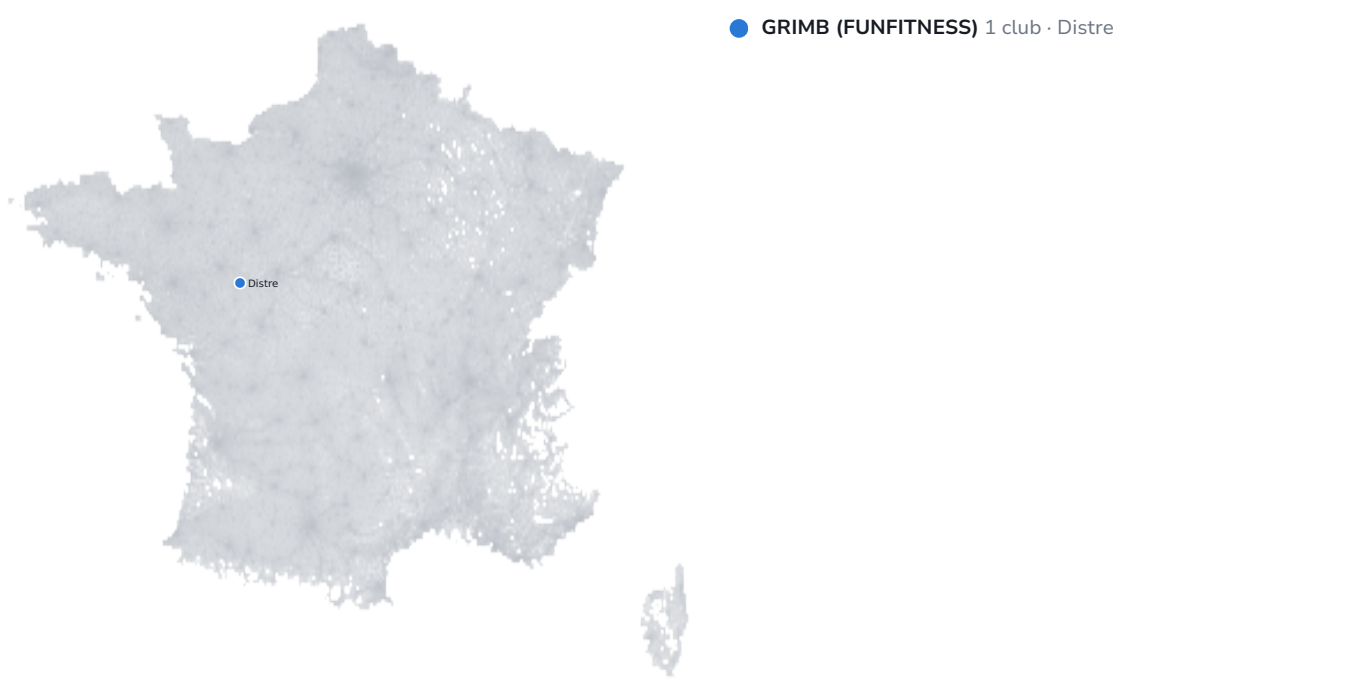
€-8,535

EBITDA 2021

revenue €80,231 · net €-21,670

equity €7,534 · financial debt €96,418 · cash €144 · 2 risk flags

WHERE THE CLUBS ARE — 1 club



CLUBS OPERATED — competition and capture, at opening and today

CLUB	CITY	OPENED	COMPETITION GYMS WITHIN, OPENING → TODAY		CAPTURE PEOPLE, OPENING → TODAY	
			500 M	2 KM	500 M	2 KM
FUNFITNESS	Distre 49400	2014	1 → 3	1 → 4	531 → 216	2,494 → 836

Competition: genuine gym floors within the ring, by registry opening date. Capture: residents and workers the gravity model assigns to this floor against every competitor within 3 km, demand at its 2021 vintage.

LEGAL IDENTITY — INSEE Sirene		FILING & CAPITAL — INPI RNE	
Legal name	GRIMB (FUNFITNESS)	Registered capital	€5,000
SIREN	802866640	Years filed	6 of the last 6 on record — 3 simplified, 3 complete
Founded	2014-09-01	Debt falling due	not filed — the maturity table is a complete-regime page
Activity	93.13Z NAF/APE code	Confidentiality	never invoked — every filed income statement is public
Employees	NN Sirene band	Ownership changes	not tracked — officers are a snapshot at each data refresh, not a filing history; France also closed the beneficial-ownership registry to public access in July 2024
Officers	AMELIE EMMANUELLE CATHY BOUTBIEN (Gérant); GREGORY CHRISTIAN SANZ PASCUAL (Gérant)		

RISK FLAGS — from the accounts

▼ **revenue decline** — 2020 → 2021, -38%

▼ **high leverage** — 2021, debt €96,418 vs EBITDA €-8,535

FILED ACCOUNTS — INPI, keyed annual accounts; one filing covers all 1 clubs

YEAR		REVENUE	EBITDA	MARGIN	OPERATING	NET EQUITY	FIN. DEBT	CASH	STAFF COST	EXT. CHARGES	FTE	
2021	simplified	€80,231	€-8,535	-11%	€-21,022	€-21,670	€7,534	€96,418	€144	€60,617	€94,572	—
2020		€129,433	€5,103	4%	€-3,170	€9,802	€29,203	€50,537	€9,483	€49,402	€90,406	—
2019	simplified	€174,117	€27,478	16%	€15,198	€16,574	€19,401	€50,058	€587	€45,352	€96,375	1
2018	simplified	€179,586	€25,307	14%	€7,447	€6,444	€2,826	€75,836	€142	€46,874	€101,330	—
2017		€169,177	€8,237	5%	€4,040	€1,987	€-3,618	€81,995	€617	€40,321	€114,097	—
2016		€165,420	€17,162	10%	€-8,310	€-10,519	€-5,605	€103,728	€100	€34,860	€108,385	—

EBITDA derived from the filed income statement; rent sits inside external charges; "withheld" is an L.232-25 confidentiality declaration.

FUNFITNESS Distre

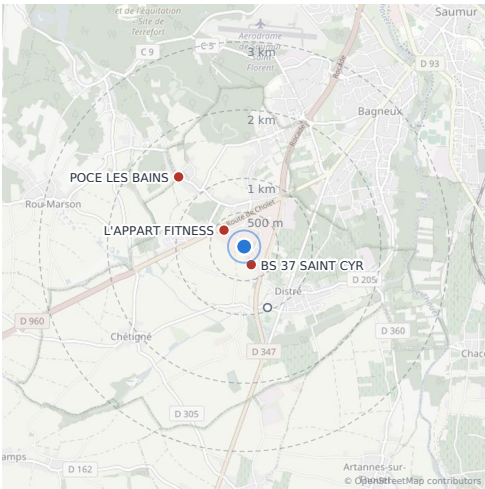
ZA CHAMPS BLANCHARD RUE DU PAVE DE RIOU 49400 DISTRE · opened 2014-09-01 · SIRET 80286664000013

CHANGE SINCE OPENING — 2014 → today

	AT OPENING	TODAY	CHANGE
Location score	46	28.2	-17.8
Gyms within 1 km	1	3	+2
Gyms within 2 km	1	4	+3
Competition weight, 2 km	0.30	3.35	+1017%
Capture, 2 km	2,494	836	-66%
Saturation, 2 km vs national baseline	—	—	—

Competitor field as it stood on 2014-09-01 against today's; demand at its 2021 vintage at both dates. Red is a move against the club of five score points, two gym floors or a quarter of the measure; green the reverse.

WITHIN 3 KM TODAY



3 gym floors, 2 other sports sites. Rings at 500 m, 1, 2 and 3 km.

SCORE TODAY — seven parameters, five measured at 500 m and 2 km

PARAMETER	WHERE	MEASURED	SCORE	HOW IT WAS ARRIVED AT
Catchment weight 20%	12 500 m	541 people	24	1 aged 18-64 + 540 workers = 541 over 0.79 km ² = 689/km ²
	2 km	2,277 people	5	1,451 aged 18-64 + 826 workers = 2,277 over 12.57 km ² = 181/km ²
Competition weight 15%	49 500 m	2.00 wt	33	2 genuine gym floors and 0 other sports sites within 500 m, weighted by substitutability and price tier
	2 km	3.35 wt	59	3 genuine gym floors and 2 other sports sites within 2 km, weighted by substitutability and price tier
Capture weight 20%	0 500 m	216 people	1	0 residents + 216 workers, demand within 500 m against every competitor within 3 km
	2 km	836 people	0	554 residents + 282 workers, demand within 2 km against every competitor within 3 km
Saturation weight 15%	— 500 m	not measured	—	catchment of 1 residents is below the 10,000 needed for a density measure to mean anything — one club would move it by 9086.1 LQ
	2 km	not measured	—	catchment of 2,468 residents is below the 10,000 needed for a density measure to mean anything — one club would move it by 3.7 LQ
Fit weight 10%	— unit	not measured	—	no floor area recorded for this unit
Rental weight 10%	— unit	not measured	—	no rent or no floor area recorded
Income weight 10%	85 500 m	1.05×	85	23,590 EUR against 22,380 nationally, median of 1 IRIS within 500 m
	2 km	1.05×	85	23,590 EUR against 22,380 nationally, median of 1 IRIS within 2 km

NEAREST GYMS — 3 within 3 km; ▲ opened after 2014

0.28 ▲ BS 37 SAINT CYR 2026	0.38 ▲ L'APPART FITNESS L'Appart Fitness 2024
1.4 ▲ POCE LES BAINS 2020	

ACCESS — straight-line, GTFS

Rail	Saumur — 5757 m
Bus	Haute Carte — 314 m
Footfall	Saumur — 5757 m, 966,833 travellers/yr SNCF
Shops	11 within 150 m INSEE BPE

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